



## INDUSTRY PARTNER BRIEF: GOVERNMENT

# FOUNDRY AND LANCOPE



### THE CHALLENGE

Government organizations play an essential role in protecting critical infrastructure and confidential governmental records. Service interruptions and security failures are serious—a single compromise can disrupt utility, transportation and emergency services for millions.

While faced with limited staff and financial resources, agencies must ensure the highest-levels of performance in an increasingly open environment to provide unfailing access to contractors, external agencies, commercial businesses as well as individuals.

### THE FOUNDRY / LANCOPE SOLUTION FOR GOVERNMENT

The collaboration between Lancope and Foundry Networks extends the power of Foundry switching and routing solutions to provide government agencies with a network security and monitoring solution to maximize network and system availability, reduce service disruption and improve overall agency productivity.

Again and again, government agencies have relied upon Foundry Networks solutions for unrivaled performance, robustness, innovation and support. Whether a defense, intelligence, civilian, or a state or municipal agency, Foundry Networks supplies all the essential connectivity and protection from remote edge device to high performance core devices found within the largest data centers. The Foundry government portfolio establishes new benchmarks in resilience, data protection, and network performance. Foundry's comprehensive suite of products and support services build a robust, scalable, and highly available network infrastructure for the expanding and evolving needs of mission-critical applications, including support for IPv6 networks, QoS policy enforcement as well as data sensitive environments.

By integrating Lancope's StealthWatch™ network visibility solution with Foundry Networks infrastructure, government organizations utilize innovative Network Behavior Analysis (NBA) and Response technology to help network operations and security managers recognize threats other technologies miss—before they disrupt network services or pose security risks. Lancope's StealthWatch Management Console integrates traffic and security awareness with Foundry's infrastructure to reduce network risks and maximize network availability by rapidly identifying, prioritizing, mitigating, and resolving known and unknown critical threats.

With its industry's leading flow analysis engine, Lancope's StealthWatch network management and security solutions provide the situational awareness needed to continuously monitor network behavior in real-time, while simultaneously detecting and mitigating any network threat. When combined with Foundry's high performance network, Foundry and Lancope deliver unmatched network profiling and analysis to identify and chart traffic patterns and host behavior resulting in preemptive identification and resolution of both network and security incidents before they become crises.

### ABOUT LANCOPE

Lancope® Inc. is the provider of the StealthWatch™ System, the most widely used network behavior analysis (NBA) and response solution that unifies flow-based anomaly detection and network performance monitoring to protect critical information assets and ensure network availability by preventing costly downtime, repair and loss of reputation. StealthWatch streamlines security and network operations into one process, reduces time and resources, and eliminates the costs and complexity associated with non-integrated point products. Both OPSEC and Common Criteria-certified, StealthWatch received the 2008 and 2007 Global Excellence Awards in NBA. Lancope is a privately held, venture-backed company headquartered in Atlanta, Georgia.

### CHALLENGE FOR GOVERNMENT AGENCIES:

- Streamlining network operations and security into one process
- Reducing time and resources allocated to network optimization and network security
- Eliminating cost and complexity associated with non-integrated point solutions
- A high-availability architecture that ensures that the network continues to operate at peak performance

### LANCOPE

Headquarters  
3650 Brookside Pkwy, Brookside Concourse 100  
Suite 400 • Alpharetta, Georgia 30022  
Tel: 770-225-6500 • www.lancope.com

© 2008 Lancope Inc. All rights reserved. Lancope is a registered trademark. All other trademarks are the property of their respective owners.

### ABOUT FOUNDRY

Foundry Networks® Inc. is a leading provider of high-performance enterprise and service and backbone Ethernet switches, Web and content-aware application switches, network-wide security solutions, wireless LAN and access points, wide area access routers and internet provider edge and service provider core MPLS routers. Foundry's customers include the world's premier ISPs, Metro service providers, and enterprises including e-commerce sites, universities, entertainment, healthcare, government, financial, manufacturing companies, technology, and high-performance computing (HPC) sites.

4980 Great America Parkway • Santa Clara, CA 95054  
Tel: 408.207.1700 • Fax: 408.207.1709 • www.foundrynet.com

© 2008 Foundry Networks. All rights reserved. Foundry and Foundry Networks are registered trademarks. All other trademarks are the property of their respective owners.

The foregoing may contain "forward-looking statements" which are based on management's current information and beliefs as well as on a number of assumptions concerning future events made by management. These forward-looking statements include, without limitation, statements by executives or spokespeople regarding Foundry's positioning and potential plans. The forward-looking statements are only predictions and are subject to a number of risks and uncertainties, which could cause actual results to differ materially. Foundry assumes no obligation to update the forward-looking statements contained in this document. Furthermore, no statements made by Foundry Networks, Inc. ("Foundry"), or information contained herein, may be deemed to constitute either an amendment of an existing agreement or an implied new commitment, promise or legal obligation by Foundry to develop or deliver any specific product, feature or functionality.