



## INDUSTRY PARTNER BRIEF: FINANCIAL

# FOUNDRY AND Q1 LABS



### THE CHALLENGE

Today's financial services organizations must contend with complex requirements for regulatory oversight and legal safeguards driven by state, federal, and even international laws governing what they do, what they must disclose, and how they handle customer data. Network downtime, the secure delivery of applications and the security of the infrastructure they run on, even slow response times, can impact regulatory compliance and affect levels of customer satisfaction and trust.

### THE FOUNDRY / Q1 LABS SOLUTION FOR FINANCIAL SERVICES ORGANIZATIONS

The collaboration between Q1 Labs and Foundry Networks extends the power of Foundry switching and routing solutions to give financial services providers enterprise-wide security monitoring that enables the intelligent collection and analysis of network and security information. By integrating an unparalleled set of network security management services, the joint Foundry/Q1 Labs approach enables financial services organizations to deliver superior network performance via intelligent network and security monitoring and analysis, including log management, threat management and compliance management.

Q1 Labs' QRadar™ network security management solution enables financial services organizations to leverage Foundry's embedded sFlow® standard for flow collection. The QRadar system makes use of Foundry sFlow in three significant ways. First, QRadar integrates Foundry sFlow into its monitoring platform to detect anomalous behavior in network traffic that would otherwise be missed by traditional security products. Second, QRadar correlates Foundry sFlow with events and alerts from a variety of different security products (firewalls, IPS, VPNs), using real-time network information to prioritize the credibility, relevance and severity of threats to an enterprise. Finally, QRadar leverages Foundry sFlow to identify traffic at LAYER 7 and capture traffic content.

The stringent operating environment within financial organizations, coupled with the cost of downtime and the potential for security breaches, and resulting compliance risks, makes Foundry and Q1 Labs the clear choice for financial services customers.

### ABOUT Q1 LABS

Q1 Labs has a continuing mission to develop and deliver the most powerful, robust, scalable, high-performance, network security software at the most competitive price. Q1 Labs delivers quality products that meet the demanding needs of small businesses, enterprise, and government agencies, with an installed base of customers that encompasses a wide range of vertical industries, including global enterprises, the Federal government, state and local government agencies, academic and financial institutions, energy firms, service providers and healthcare providers.

### NETWORK AND SECURITY CHALLENGE FOR FINANCIAL INSTITUTIONS:

- Protecting customer privacy and sensitive client data from theft
- Delivering enterprise-wide log management that enables effective collection, archiving, correlation, analysis and search of network and security events
- Protecting the network infrastructure from an existing and emerging landscape of complex vulnerabilities
- Supporting existing and emerging regulations such as the Payment Card Industry Data Security Standard (PCIDSS), Gramm-Leach-Bliley Act (GLBA), and Sarbanes-Oxley (SOX)
- A high-availability architecture that ensures that the network continues to operate at peak performance even in the case of a switch fabric card failure

### Q1 LABS

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### ABOUT FOUNDRY

Foundry Networks® Inc. is a leading provider of high-performance enterprise and service and backbone Ethernet switches, Web and content-aware application switches, network-wide security solutions, wireless LAN and access points, wide area access routers and internet provider edge and service provider core MPLS routers. Foundry's customers include the world's premier ISPs, Metro service providers, and enterprises including e-commerce sites, universities, entertainment, healthcare, government, financial, manufacturing companies, technology, and high-performance computing (HPC) sites.

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